# **Automated SMS Engagement**

ICOM AI (formerly Konect.ai) is an automotive SMS platform featuring conversational AI that we implement to help dealerships drive excellent communication! Here are just some of the two-way conversations we can handle for you:

## **Inbound Campaigns**

Personalized SMS is automated & managed for all new lead conversations from multiple sources.

Human-like conversations book phone & showroom **appointments** & re-engage using trained Al.

## **Outbound Campaigns**

**Text events & alerts** to keep your database customers in touch with the latest news.

Guarantee vehicle compliance using our **safety recall campaign messaging.** 

## **Virtual Buying Centers**

Vin-specific messaging with priced offers from your dealership feed **grow your pre-owned inventory.** 

Optimize all acquisition processes from **sources like KBB.com & Accutrade.** 

#### **Service-to-Sales**

**Scheduled SMS follow-up** for your acquisition team sets you up to resell in-demand vehicles.

**Buy more vehicles from existing service customers** using targeting strategies.

## **CSI Support**

Automated & Al-powered surveys constantly **stay in touch with your customers'** opinions.

Conversations are **monitored to notify dealership management** if satisfaction is not met.

## **After-hours Support**

Instant & round-the-clock AI support sets dealership appointments **outside your daily schedule.** 

Positively impact your workflow & **answer Vin-specific questions.** 

## Our Integrations:

Minimize errors & inefficiencies with our deep integrations that automatically push SMS data to keep automotive CRMs like VinSolutions, DealerSocket, & Elead up to date. All updates to your customer's journey will be reflected in your CRM. Our portal & user-friendly mobile app are tailored for automotive teams, so all communication is housed in a single platform. Streamline work for your sales staff, and they won't have to leave the showroom!



Schedule a demo with us!



